

Foundations (15 Credits)

The foundation courses provide the necessary academic background for MBA study and are prerequisite to advanced core courses.

1. **ACC 501 Accounting for Financial Decisions**
2. ECO 501 Managerial Economics
3. MAS 501 Statistical Analysis for Managerial Decisions
4. ECO 511 Macroeconomics for Business
5. MAS 502 Optimization Techniques and Operations Management

Core and Functional Courses (18 Credits)

The core and functional courses provide students with the behavioral skills, analytical tools, and environmental considerations necessary for making decisions in an organization.

1. FIN 501 Financial Management and Decisions
2. MKT 501 Marketing Management and Decisions
3. HRM 501 Human Resource Management and Organizational Behavior
4. MAS 511 Management Information system
5. GEM 501 Business Environment in Nepal
6. GEM 502 Legal Environment for Business in Nepal

Integrative Courses (12 Credits)

The integrative courses require students to integrate the skills and knowledge they have acquired in various functional areas of management and apply them in making decisions.

1. GEM 631 International Business
2. ENT 601 Entrepreneurship and Innovation
3. GEM 711 Strategic Management
4. GEM 721 Leadership and Ethics

Specialization – Major (12 credits)

The courses in the specialization (major) provide students with an opportunity for in-depth study in one of the areas listed below. They are required to take four courses from their chosen area. (12 credits)

Finance:

1. **FIN 502 Corporate Finance**
2. **FIN 511 Wealth Management**
3. FIN 521 Financial Markets and Institutions
4. FIN 522 Investment Banking
5. FIN 542 Government Finance
6. FIN 642 Behavioural Finance
7. FIN 543 Cooperatives and Micro financing
8. FIN 631 International Finance
9. FIN 641 Entrepreneurial Finance
10. FIN 751 Financial Engineering and Risk Management
11. **Financial Modeling and Corporate Valuation**
12. **Risk Management in Banks and Financial Institutions**

Marketing:

1. MKT 511 Sales and Distributions Management
2. MKT 512 Retail Management
3. MKT 521 Brand Management
4. MKT 522 New Product Development
5. MKT 541 Integrated Marketing Communication
6. MKT 631 International Marketing
7. MKT 651 Marketing Research
8. MKT 652 Consumer Behaviour
9. MKT 661 Digital Marketing
10. MKT 662 Services Marketing
11. MKT 663 Social Marketing
12. MKT 671 Marketing Strategy

Human Resource and General Management

1. HRM 511 Human Resource Selection
2. HRM 512 Performance Management
3. HRM 521 Employee Relations and Laws
4. HRM 541 Human Resource Development
5. HRM 613 Competency Mapping
6. HRM 621 Human Resource Audit
7. HRM 622 Compensation Management
8. HRM 642 Organizational Development
9. HRM 643 Workplace Psychology
10. GEM 632 Cross Cultural Management and Negotiations

Accounting

1. ACC 502 Accounting for Managerial Decisions
2. ACC 531 Government Accounting
3. ACC 542 Auditing
4. ACC 621 Advanced Cost Accounting
5. ACC 622 Budgeting and Profit Planning
6. ACC 623 Tax Planning and Management
7. FIN 542 Government Finance

Entrepreneurship

1. FIN 641 Entrepreneurial Finance
2. MKT 642 Entrepreneurial Marketing
3. ENT 611 New Venture Creation
4. ENT 662 Entrepreneurial Business Growth Management
5. ENT 611 Management of Family Business
6. ENT 631 Management of Innovation and Technology
7. ENT 632 Social Entrepreneurship
8. ENT 622 Entrepreneurial Leadership and Team Formation

Management science and information technology

1. MAS 621 Decision Support System
2. MAS 622 Data Base Management-2
3. MAS 631 Big Data Analytics
4. MAS 632 Business Analytics
5. MAS 711 Multivariate Statistics

Economics

1. ECO 611 Monetary Economics
2. ECO 621 Econometrics
3. ECO 631 International Economics
4. ECO 632 Industrial Economics

Specialization – Minor/ Electives (6 credits)

A student is required to take two courses outside his area of Specialization (Major) from any area offered above. The objective of Specialization (Minor) courses is to provide flexibility to the students in selecting course in which they have special interest and want to gain knowledge in any other area besides the major one. A student is also allowed to choose two courses selecting one course from different areas or any one from the courses listed below. In such case the courses will be indicated as Electives. Lab-based Experiential Learning of 3 credit hours can be offered to the students as one of the courses under Electives. A student can also opt for Thesis work as one of such courses with the permission of Dean on the recommendations of the Program Director and concerned Head of the Department (6 credits)

1. GEM 621 Total Quality Management
2. GEM 631 Knowledge Management
3. GEM 641 Corporate Governance

RIS 791 Thesis Work (3 credits)

RIS 511 Internship (2 Credit Hour)

The objective of the internship is to familiarize students with the managerial problems of the real world through direct involvement in organizations. The students are expected to address the managerial problems of the organization to which they are attached by applying the concepts and skills they acquire in their classrooms. (2 credit)

RIS 611 Lab-based Experiential Learning (3 credits)

This is a project based experiential learning designed to foster creativity, critical thinking, collaboration and communication with a view to develop an entrepreneurial mindset among the students.

RES 512 Rural Enterprise Service (Non-credit)